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### Overview



- What is Like-Kind?
- Timeframes
- Title Parking Exchanges
- Improvement Exchanges





# §1031. Exchange of property held for productive use or investment (a) Nonrecognition of gain or loss from exchanges solely in kind. —

(1) In general. — No gain or loss shall be recognized on the exchange of property held for productive use in a trade or business or for investment if such property is exchanged solely for property of like kind which is to be held either for productive use in a trade or business or for investment.



### What is Like-Kind?

- Single-family house for raw land
- Apartment building for a retail center
- Office building for a warehouse
- 4-plex for a TIC interest in an office building





### What is a Qualified Intermediary?



The IRS requires that a taxpayer deposit their 1031 exchange funds with a Qualified Intermediary (QI).

If the taxpayer does not, they will have "constructive receipt" of the funds and taxes will be due.





### TIMEFRAMES FOR AN EXCHANGE



**Day 0 – Closing of Relinquished Property** 



\*Must close by <u>earlier</u> of 180 days from the relinquished property closing or the due date of filing federal income tax return with extensions.

**Time Line** 

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Day 45: **IDENTIFY**Replacement Property

Day 180: CLOSE on Replacement Property

No extensions – even if deadline is a Saturday, Sunday or a legal holiday.







### Revenue Procedure 2000-37 (aka Rev Proc 2000-37)

Created a safe harbor for an EAT to own property in the course of facilitating Reverse & Improvement Exchanges

#### EAT

Exchange Accommodation Titleholder

### **QEAA**

Qualified Exchange Accommodation Agreement







"I want to purchase a property before I will be able to sell the property I currently own."



### Reverse Exchanges

A Reverse Exchange is one where the taxpayer finds a need to acquire the Replacement Property before relinquishing property.

Rev Proc 2000-37 provides a safe harbor for Reverse Exchanges.



### Reverse Exchanges

#### **Rev Proc 2000-37 outlines that:**

- Property is held for the benefit of the taxpayer in order to facilitate a 1031 Exchange
- Taxpayer and EAT agree to report the acquisition, holding and disposition of property as required
- EAT will be treated as beneficial owner for tax purposes
- No later than 45 days after transfer of Replacement Property to EAT, Relinquished Property is identified





# Reverse Exchanges Exchange Last

Once a third-party buyer is found for the relinquished property, the relinquished property is transferred to the buyer.

After the relinquished property has been transferred to the buyer, the replacement property and any net sale proceeds from the relinquished property are transferred to the Exchangor to complete the reverse exchange.



### **Reverse Exchanges**

### **Rev Proc 2000-37 outlines that:**

No later than 180 days after the transfer of the property to the EAT, the property is transferred to the taxpayer (replacement property) or a person other than the taxpayer or disqualified person (relinquished property)





# Reverse Exchanges Exchange Last

In an exchange last transaction, the EAT acquires title to the replacement property at the scheduled closing. The acquisition is funded by the Exchangor or by a loan arranged by the Exchangor.

The EAT leases the replacement property to the Exchangor, and the lease provides that the Exchangor receives all of the income and pays all of the expenses of the replacement property.





# Reverse Exchanges Exchange Last

On the scheduled closing date, the Exchangor takes title to the replacement property.

Once a third-party buyer is found for the relinquished property, the relinquished property is transferred to the buyer and any net sale proceeds from the relinquished property are used to retire any debt, or portion thereof, incurred by the EAT on its acquisition of the relinquished property.

### When does a Reverse Exchange make sense?

- If you are trying to do a delayed exchange, and your sale is delayed.
- You find a great deal on a property you want to purchase and your sale has not closed yet.
- You do not want to have to worry about the 45-day Identification Period





# Improvement Exchanges



- QI holds title and makes approved improvements
- Investment replaced before 180 days
- Title transferred to Exchangor







# Improvement Exchanges

Can I sell an investment property that I currently own to improve another investment property that I also own?

#### NO

Rev Proc 2004-51 was issued to clarify the IRS' position that Rev Proc 2000-37 cannot be used to conduct an exchange into improvements on a property currently or previously (with the past 180 days) owned by a taxpayer.



### **Key Points to Remember**



- Purchase like-kind property
- 45-day Identification Period
- 180-day Exchange Period
- Title Parking Exchanges
  - Reverse Exchange
  - Improvement Exchange
- Visit <u>www.firstexchange.com</u> for more information and upcoming webinars





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